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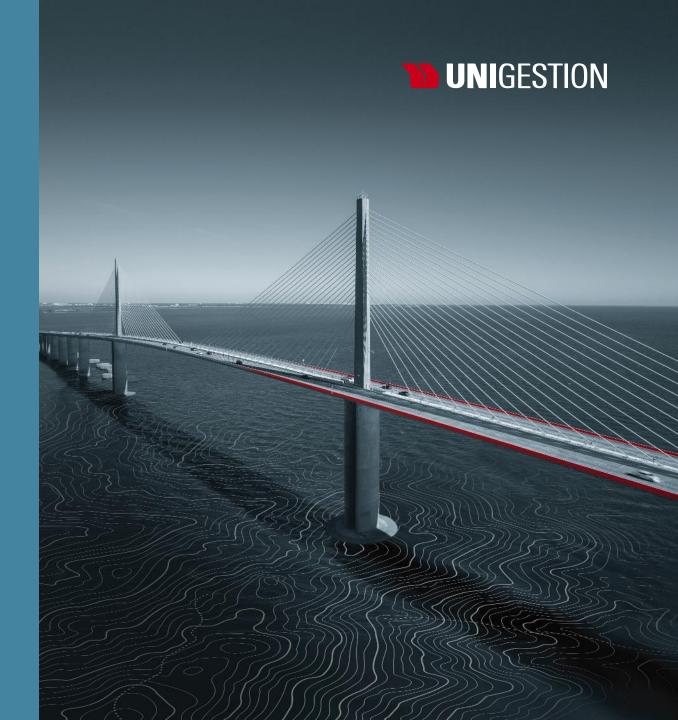


EXECUTIVE SUMMARY

- Follows proprietary methodology informed by the widely recognised sustainability accounting standards of Sustainability Accounting Standards Board (SASB)
- ► Takes into account the financial materiality of ESG issues
- ▶ Measures the proportion of a company's exposure towards ESG risks that are effectively managed
- Can be disaggregated into E, S and G components
- ▶ ESG score is between 0 and 100, where 100 is best



Company-Level ESG Score



SUSTAINABILITY ACCOUNTING STANDARDS BOARD (SASB)

The Sustainability Accounting Standards Board (SASB) is an independent non-profit, whose mission is to develop and disseminate sustainability accounting standards that help public corporations disclose material, decision-useful information to investors. That mission is accomplished through a rigorous process that includes evidence-based research and broad, balanced stakeholder participation.

Idea: just as IASB & GAAP are used as reporting standards for financial statements, SASB establishes industry specific ESG disclosure standards. These standards are voluntary.

Guiding Principles:

- Global applicability
- 2. Financial materiality
- 3. Approach to standard setting
 - Industry specific
 - Evidence based
 - Market informed



SASB's emphasis on **financial materiality** is what sets it apart from other sustainability reporting standards.



Source: SASB

SASB MATERIALITY MAP

- 26 sustainability-related business issues, or General Issue Categories (GICs), which are grouped into 5 dimensions: Environment, Social Capital, Human Capital, Business Model & Innovation and Leadership & Governance.
- A set of reporting/rating metrics or **Accounting Metrics** (AMs) for each GIC. These can be more than one AM per GIC.
- SASB standards inform which GICs are financially material for a company in a given SASB industry and the relevant metrics used for our FSG assessment.
- SASB classification comprises 11 Sectors and 77 Industries, where sectors are close to GICS1 and industries to GICS2 or GICS3.



ESG SCORE CONSTRUCTION

Top Down

- Our ESG view is based on measuring the proportion of a company's exposure to ESG risks that are effectively managed.
- ► ESG risk exposure score is at subindustry level (close to GICS4).
- Management of ESG risk is scored using SASB's standards, which allows us to calculate the proficiency of a company at managing their ESG risks.
- For simplicity, we refer to this as ESG Risk Score.

$$UNG\ ESG\ Score = 100\ -exposure\ *\left(1 - \frac{ESG\ Risk\ Score}{100}\right)$$

$$ESG\ Risk\ Score = w_E * E * cv_E + w_S * S * cv_S + w_G * G * cv_G$$

E, S and G are dimension scores cv is the controversy adjustment w is the weight of dimension in the ESG Risk Score



ESG SCORE CONSTRUCTION

Bottom up

Step 1: We compute a General Issue Category (GIC) score for the company for each material GIC, using relevant inhouse indicators. SASB standards inform which GICs are financially material for a company, based on its SASB industry.

Step 2: GIC scores are combined into 5 SASB dimensions: Environment, Social Capital, Human Capital, Business Model & Innovation and Leadership & Governance.

Step 3: 5 SASB dimensions are grouped into Environment, Social and Governance dimensions and penalised by corresponding controversies

Step 4: E, S and G dimensions are combined into an ESG Risk Score

Step 5: ESG Risk score is combined with subindustry level ESG risk exposure to give final Unigestion ESG score



STEP 1: CALCULATING GIC SCORES

Example: Oil & Gas Exploration & Production, calculating Air Quality GIC Score

- ▶ SASB standards inform which general issues are material for a company in Oil & Gas Exploration & Production industry
- We choose metrics closest to those stipulated by SASB and take their arithmetic average to compute a GIC score

Dimension	Material General Issue Category (GIC)	Account Metrics
Environment	 GHG Emissions Air Quality Waste & Hazardous Materials Management Ecological Impacts 	Air emissions of the following pollutants: NOx (excluding N20), SOx, volatile organic compounds (VOCs) and particulate matter (PM10)
Social Capital	Human Rights & Community Relations	Unigestion Metrics
Human Capital	Employee Health & Safety	► Nitrogen oxide emissions
Business Model & Innovation	Business Model Resilience	Sulfur dioxide emissionsVOC emissions
Leadership & Governance	 Business Ethics Management of the Legal & Regulatory Environment Waste & Hazardous Materials Management Critical Incident Risk Management 	Air Quality Score is the arithmetic average of the Unigestion Metrics, rescaled to a score from 0 to 100, where 100 is best

Source: Unigestion, SASB



STEP 2: CALCULATING SASB DIMENSION SCORES

Example: Commercial Banks

- If SASB considers any dimension to be financially immaterial for a given industry, we substitute it with a proxy.
- Proxies are constructed using all available metrics relevant to the SASB dimension topic.

Dimension	Material General Issue Category (GIC)	
Environment	None	Substitute with Environment proxy
Social Capital	 Data Security Access & Affordability Selling Practices & Product Labelling 	
Human Capital	None	Substitute with Human Capital proxy
Business Model & Innovation	Product Design & Lifecycle Management	SASB Dimension Score $=\frac{1}{n}\sum_{i=0}^{n}x_{i}$ n is number of Material GICs in a given dimension
Leadership & Governance	 Business Ethics Systemic Risk Management 	x_i is the ith GIC score in a given dimension

Source: Unigestion, SASB



STEPS 3-4: SASB DIMENSION GROUPING & ESG RISK SCORE CALCULATION

Example: Building Products & Furnishings

- Weight of SASB dimension is determined by the proportion of material GICs attributed to the dimension
- Controversy adjustment is applied at the ESG dimension level

ESG Dimension	SASB Dimension	Material GIC	# Material GICs		
Environment (E)	Environment (E)	Energy Management	1		
Social (S)	Social Capital (SC)	Product Quality & Safety	1		Substitute with Human
	Human Capital (HC)	None	1 -		Capital proxy, which
Governance (G)	Business Model & Innovation (BMI)	 Product & Lifecycle Management Supply Chain Management 	2		counts as 1 GIC Substitute with Leadership &
	Leadership & Governance (LG)	None	1 -		Governance proxy, which
			Total: 6		counts as 1 GIC

$$ESG \ Risk \ Score = w_E * E * cv_E + w_S * S * cv_S + w_G * G * cv_G =$$

$$= \frac{n_E}{N} * E * cv_E + \left(\frac{n_{HC}}{N} * HC + \frac{n_{SC}}{N} * SC\right) * cv_S + \left(\frac{n_{BMI}}{N} * BMI + \frac{n_{LG}}{N} * LG\right) * cv_G$$

n is the number of material GICs per SASB dimension (in the example $n_E=1, n_HC=1, n_SC=1, n_BMI=2, n_SC=1$) N is the total number of material GICs (in the example E=6)

Source: Unigestion, SASB



CONTROVERSY ADJUSTMENT

Controversies are applied at the ESG dimension level:

- **Environment:** Operations Incidents, and Product & Service Incidents
- Social: Customer Incidents, and Society & Community Incidents, Employee Incidents
- Governance: Social Supply Chain Incidents, and Environmental Supply Chain Incidents, Business Ethics Incidents, Governance Incidents, and Public Policy

There are 5 levels of controversy, from 1 to 5, with 5 being the most severe. Each level deducts a certain percentage off the dimension's score:

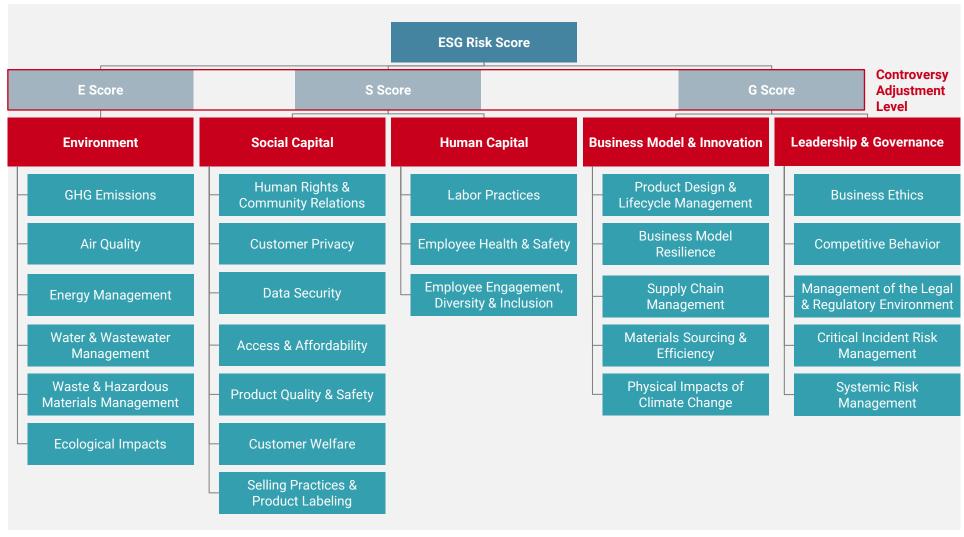
Controversy Severity	Penalty
1 (Marginal Impact)	2.5%
2 (Low Impact)	5%
3 (Medium Impact)	7.5%
4 (High Impact)	20%
5 (Severe Impact)	30%

Controversy Adjustment =
$$(1 - \sum_{i=0}^{5} c_i)$$

Source: Sustainalytics, Unigestion



OVERVIEW OF ESG RISK SCORE



Source: SASB, Unigestion



MANAGEMENT DECISION SETUP

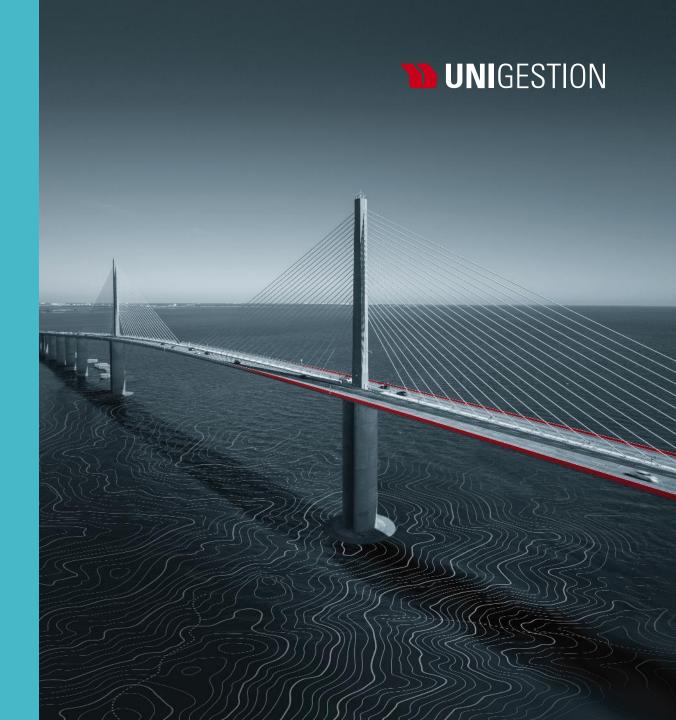
- **Decision 1:** Excluding non-covered companies (Bottom-up/Signal)
- **Decision 2:** Excluding worst-in-class: Companies with ESG score below 60 of the universe with negative trend (Bottom-up/Signal) (ESG scores are 0-100, 100 being the best)
 - Trend definition: average short term (6 months) score compared to average long term (24 months) score

	Point 1	Point 2	Trend
Definition	$\frac{1}{6} \sum_{i=0}^{6} ESG_{(T-iM)}$	$\frac{1}{24} \sum_{i=0}^{24} ESG_{(T-i\ M)}$	Point 1 – Point 2

Decision 3: Overall portfolio ESG score higher than the index whose worst quintile has been excluded, based on ESG score rank over the investment universe. (Top-down)



Sovereign ESG Score



ESG RISK SCORE

ESG Rating Components

The rating measures national wealth comprised of natural and produced capital, human capital, and institutional capital, and a country's ability to utilize and manage these capitals in an effective and sustainable manner determined by its ESG performance, ESG trends and ESG events. The aggregate score includes a wealth score and an ESG risk factors score corresponding to these two components

National Wealth	Management of Wealth		
Natural + Produced Capital			
Human Capital	ESG Performance	ESG Trend	ESG Events
Institutional Capital			

Sources: Unigestion, Sustainalytics



NATIONAL WEALTH

Natural and Produced Capital

The portion of natural resources, including assets like forests, water, fish stocks, minerals, biodiversity and land, that a country utilizes for its economic activity. Produced Capital includes infrastructure, machinery, etc that is produced through the economic activity of a country.

Human Capital

Includes the stock of knowledge and skills among economic participants.

Institutional Capital

The social and institutional infrastructure that enables the productive functioning of a society and economy. Institutional Capital is assessed to account for 15% of a nation's wealth generated from natural, physical and human capital.



MANAGEMENT OF WEALTH

ESG Performance

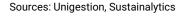
Country's performance with regards to key ESG indicators

Trends

The evolution of ESG performance over past five years

Events

Include a material incident that can have a negative impact on the wealth of the nation and/or how it is being managed. In a way it is similar to controversies for companies.





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